

SUMMARY OF EXPENSES AND NONCHARGEABLE AMOUNTS

MARYLAND STATE EDUCATION ASSOCIATION

September 1, 2015- August 31, 2016

| <u>Total Expenses</u> | <u>Chargeable Amount</u> | <u>Nonchargeable Amount</u> |
|---------------------------|------------------------------|---------------------------------|
|---------------------------|------------------------------|---------------------------------|

CORE OPERATIONAL SERVICES

The Association will promote an environment to serve and support membership in an efficient and effective manner by hiring, training, educating and retaining qualified staff and leadership, implementing policy and procedures, safeguarding assets, accurately collect and process member contributions, complying with regulatory requirements in a timely manner and encouraging technological advancements.

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|------------|------------|-----------|
| 16,121,049 | 10,729,584 | 5,391,465 |
|------------|------------|-----------|

STRONG LOCALS

The Association shall promote strong locals by ensuring that members are informed, engaged and empowered and that a local possesses and is able to execute plans to organize, bargain for, grow and represent its membership successfully.

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| 2,215,189 | 1,296,582 | 918,607 |
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LEADING THE PROFESSION

The Association shall promote an environment of leading the profession by proactively driving and improving public policy, professional practice and political discussions at the local, state and federal levels.

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| 1,992,266 | 967,390 | 1,024,876 |
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CULTURE OF ORGANIZING

The Association shall promote a culture of organizing by creating deliberate processes and outreach to continually engage members, develop strong relationships with and among members and effectively reflect and mobilize membership.

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| 20,953 | 12,625 | 8,328 |
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CRISIS TRUST FUND

The purpose of the fund is to provide financial assistance through loans and/or grants to the Association, local affiliates, and members pursuant to Trust Guidelines.

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|--------|--------|-----|
| 12,512 | 12,512 | -0- |
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|--------|---------------------------|--------------|-------------|
| TOTALS | \$20,361,969 ¹ | \$13,018,693 | \$7,343,276 |
|--------|---------------------------|--------------|-------------|

¹ This is a consolidated audit of two entities: Maryland State Education Association and the Maryland State Education Association Fund for Children and Public Education (“Affiliate” or PAC). See page 6 of the MSEA Audit. For purposes of agency fee calculations, only MSEA Expenses are relevant.